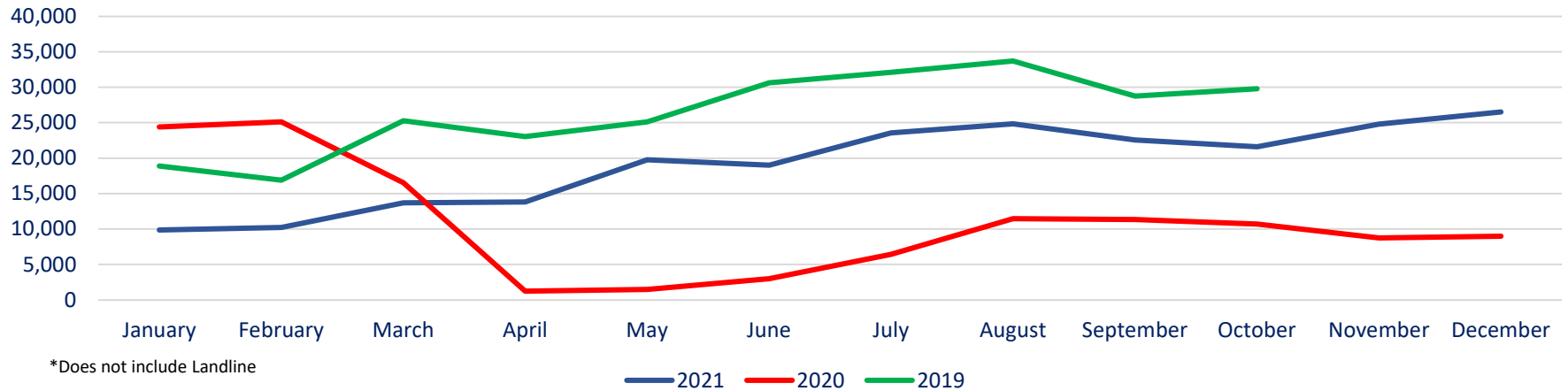


# Duluth International Airport Air Service Update

DAA Board Meeting  
16NOV21

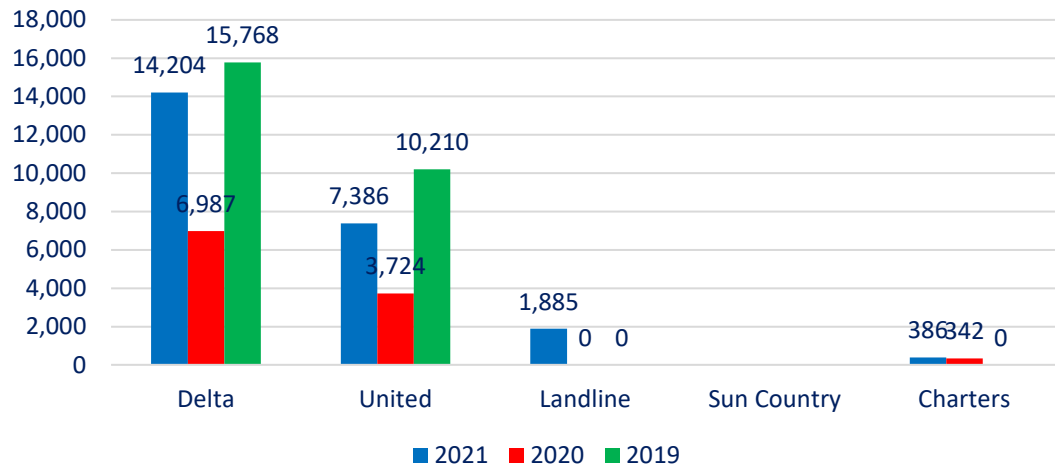


### Total Passengers

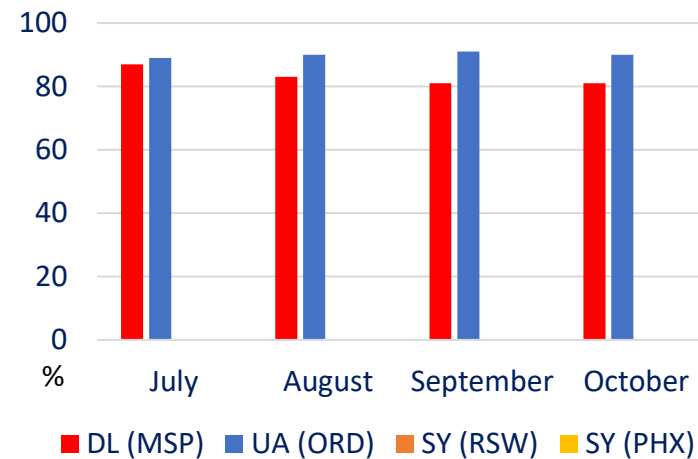


- YTD enplanements -32% (2019)
- October enplanements -26% (OCT 19)
- DL passengers -10% (OCT 19)
- UA passengers -28% (OCT 19)

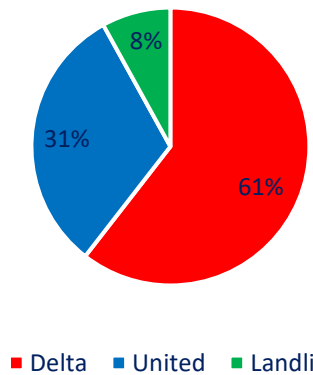
### October Passengers by Airline



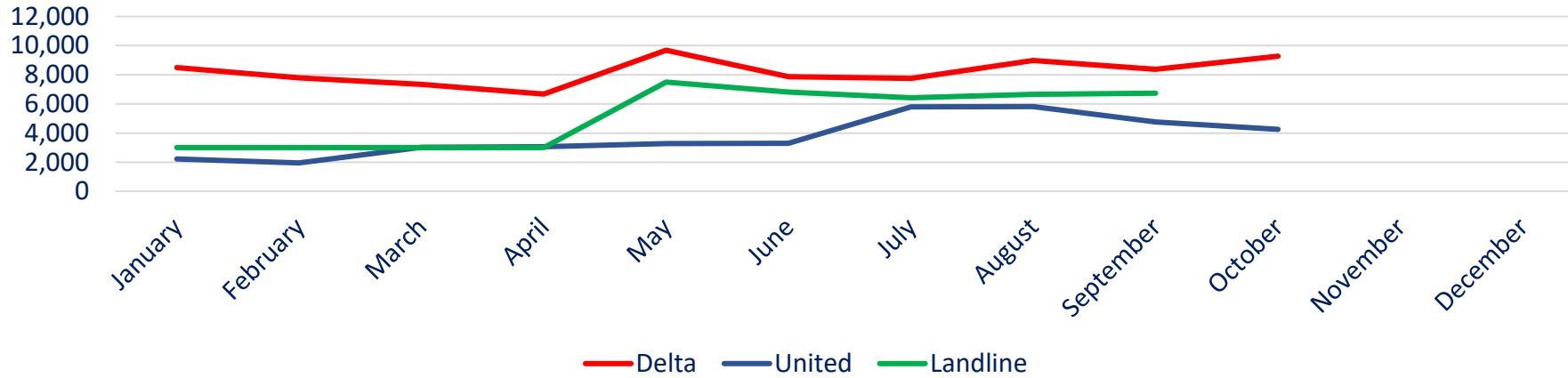
### Load Factor by Route/Airline



### Airline Market Share By Passengers

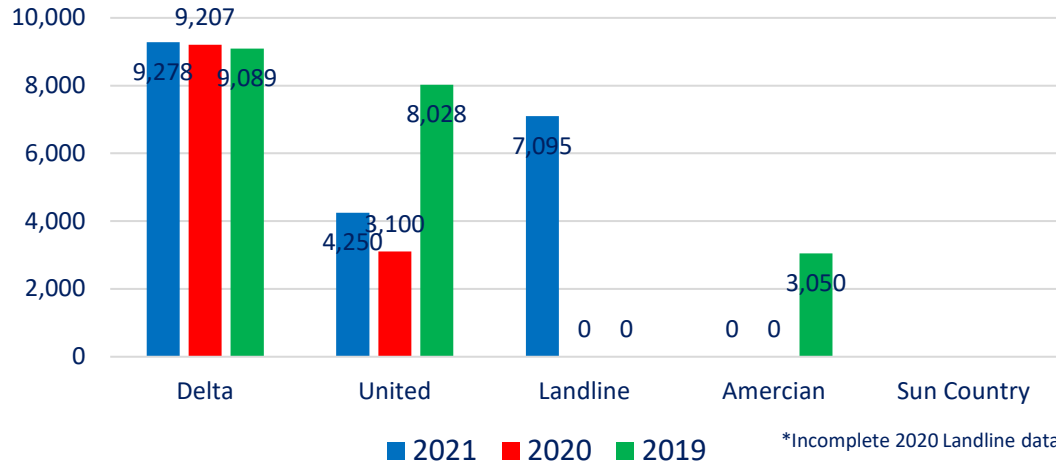


## Total Seats

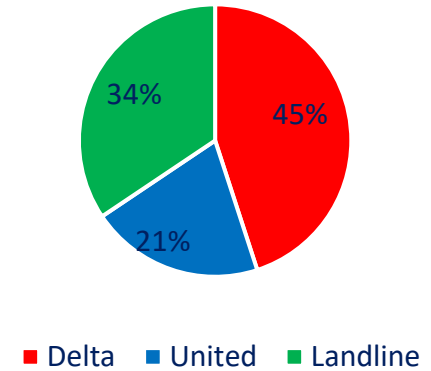


- DL 2% (OCT19)
- UA -47% (OCT19)
- ORD Capacity -61% (OCT19)
- MSP remains dominant w/ 79% of seats available (DL and Landline)
- ORD 21% of seats available

## October Seats by Airline



## Airline Market Share By Seats



## Air Service New and Notes

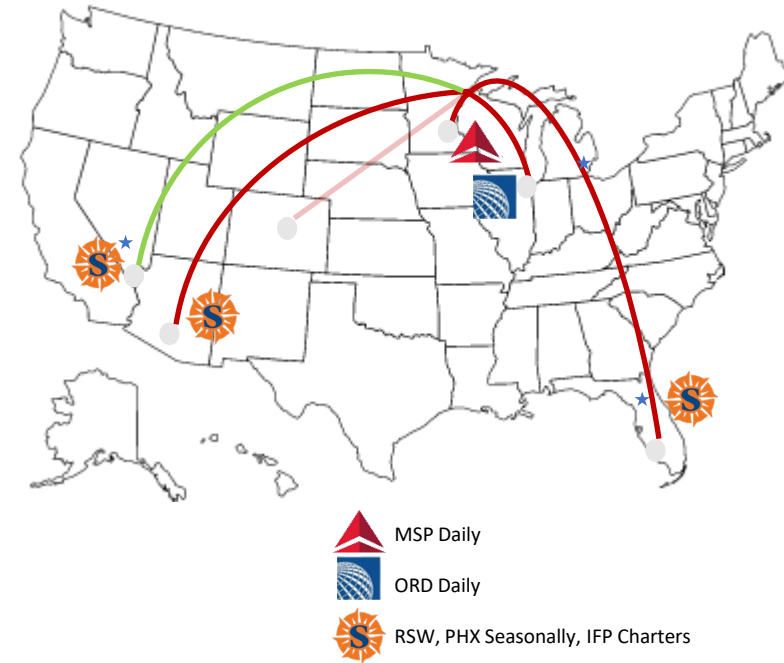
### National Notes

- 40% of the TSA's 50,000 employees unvaccinated as of 20Oct21
- TSA expects to screen 13.6M passengers around the Thanksgiving Holiday (7-day window)
- UA eliminated 13 stations in recent weeks; including Rochester, MN (RST) and Wausau, WI (CWA)
- AA cancelled thousands of flights over Halloween weekend due to crew shortages
- SkyWest's recent surge in cancellations was due to a malware attach on their servers
- Major US carriers are on track to hire around 4 200 pilots this year and more than 9 000 next year according to FAPA.aero
- Delta capacity down 13% compared to 2019
- United capacity down 13 % compared to 2019

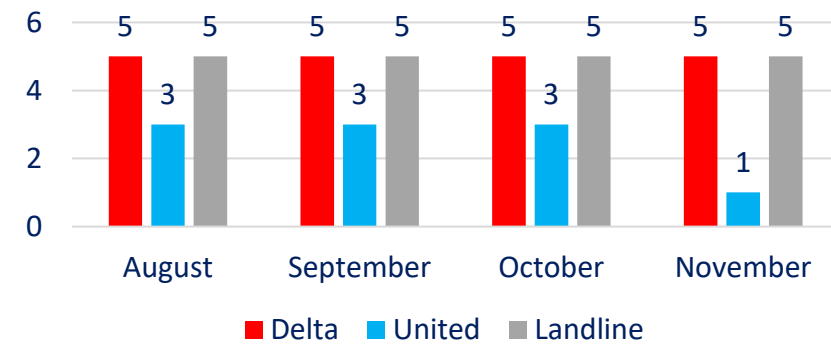
### Local Notes

- UA 1 freq per day (50 seats); 2 freqs (100 seats) per day begins 5DEC21
- DL 5 freqs per day (354 seats); 4 freqs (278 seats) begins 1DEC21
- UA meeting recap
- SkyWest meeting this month
- Tentative SY meeting January 2022

### Route Map



### Daily Frequencies by Airline



# Reoccurring DAA Staff Meetings

- **Weekly Staff Meeting**
  - Management and Administrative staff
  - Mondays, 9:00 AM, 3<sup>rd</sup> floor conference room
- **Twice Weekly Director's Sync Meeting**
  - Staff Directors
  - Mondays, 9:30 AM, 3<sup>rd</sup> floor conference room
  - Thursdays, 1:00 PM, 3<sup>rd</sup> floor conference room
- **Monthly Cashflow Meeting**
  - Staff Directors
  - 2<sup>nd</sup> Wednesday of every month, 10:00 AM, 3<sup>rd</sup> floor conference room
- **Monthly All-Staff Meeting**
  - All DAA Staff
  - 3<sup>rd</sup> Wednesday of every month, 1:00 PM, 3<sup>rd</sup> floor conference room
- **Twice Monthly DLH Tenant Meeting**
  - All DLH Tenants, DAA Management, Agency Representatives
  - 1<sup>st</sup> and 3<sup>rd</sup> Thursday of every month, 9:00 AM, 3<sup>rd</sup> floor conference room