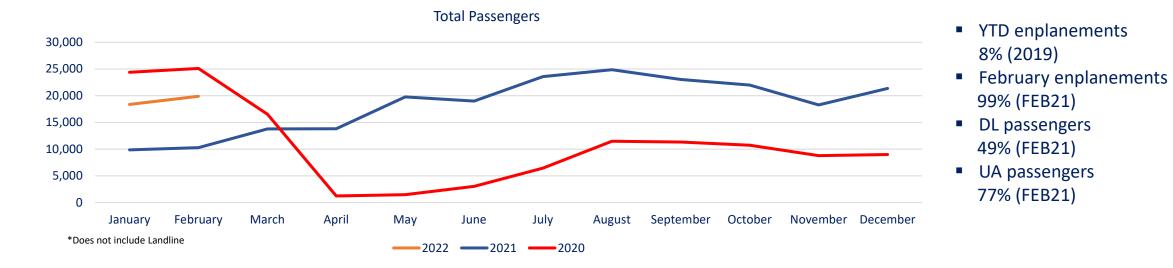
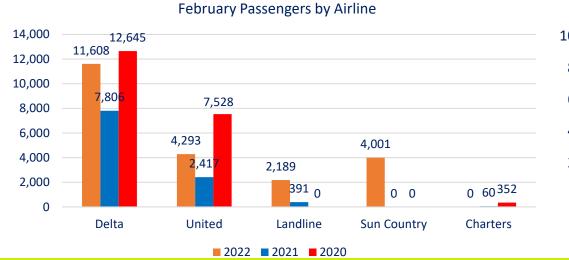
Duluth International Airport **Air Service** Update

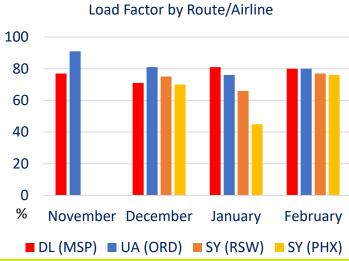
DAA Board Meeting 15MAR22



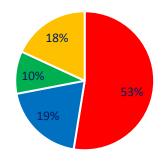








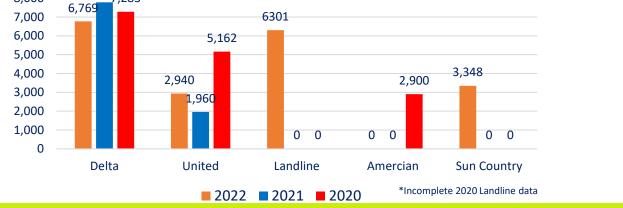




■ DL (MSP) ■ UA (ORD) ■ SY (RSW) ■ SY (PHX) ■ Delta ■ United ■ Landline ■ Sun Country



Total Seats DL -13% (FEB21) 8,000 UA 50% (FEB21) 6,000 SY/LL 50% of seats in the 4,000 market 2,000 0 January February March April Way June August september October November December MUL Delta — United — Landline ----Sun Country **Airline Market Share** February Seats by Airline By Seats 9,000 7,784 7,283 8,000 6,769 6301 17%





33%



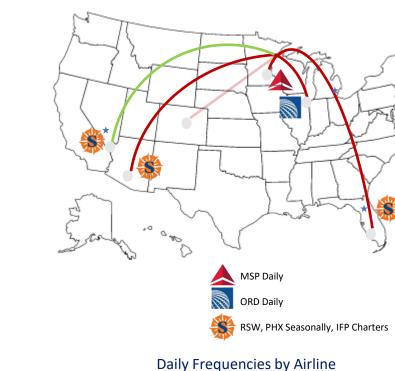
Air Service News and Notes

National Notes

- DOT prohibits SkyWest from terminating EAS to 29 communities in 15 states
 - Included Eau Claire, WI (no MN airports)
- Allegiant Airlines will cut flights by 5%-10% in 2Q22 (oil prices)
- Communities that have lost service next slide

Local Notes

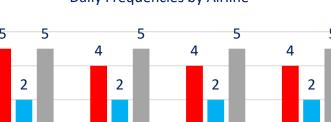
- UA 2 freqs (100 seats) as of 15MAR22
- UA 3 freqs per day expected in May
- DL 4 freqs (226 seats) as of 15MAR22
- DL 5 freqs (276 seats) select days of the week as of 14APR22
- SY 2 freqs per week to RSW/PHX (372 seats per route)



6

2

0

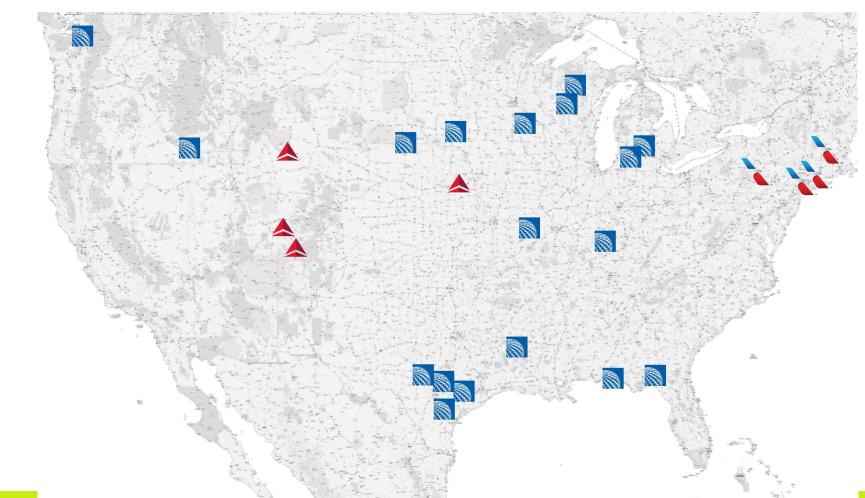






Route Map

Communities That Lost Service Since March 2020



As of 15FEB22

