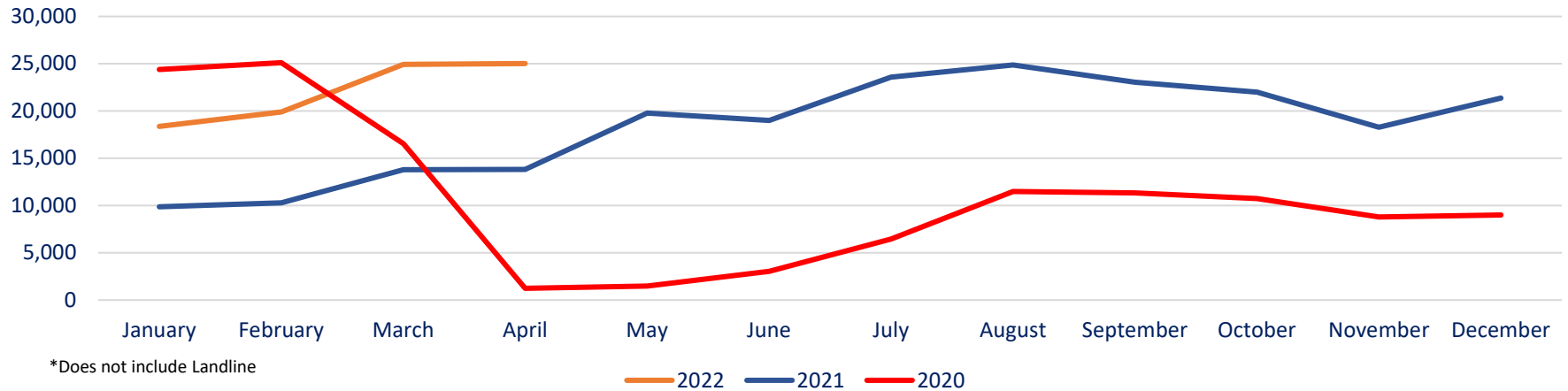


Duluth International Airport Air Service Update

DAA Board Meeting
17MAY22

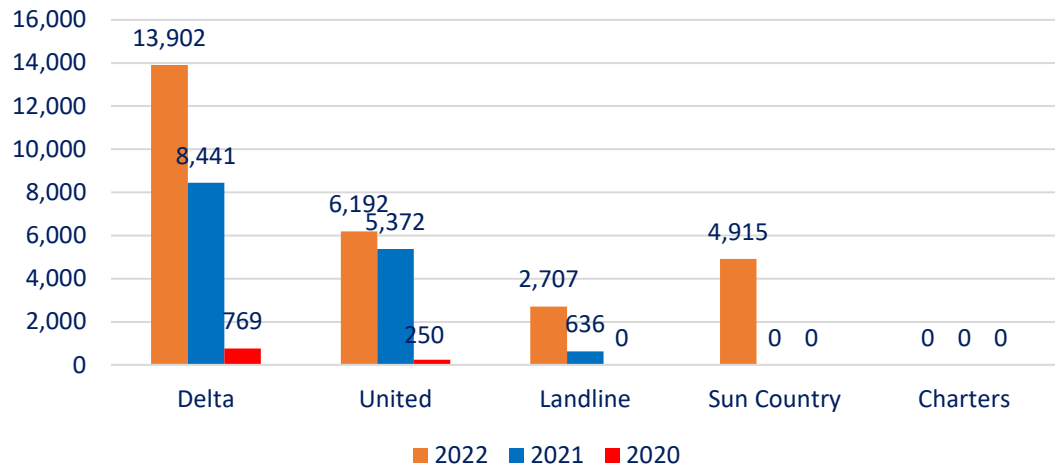


Total Passengers

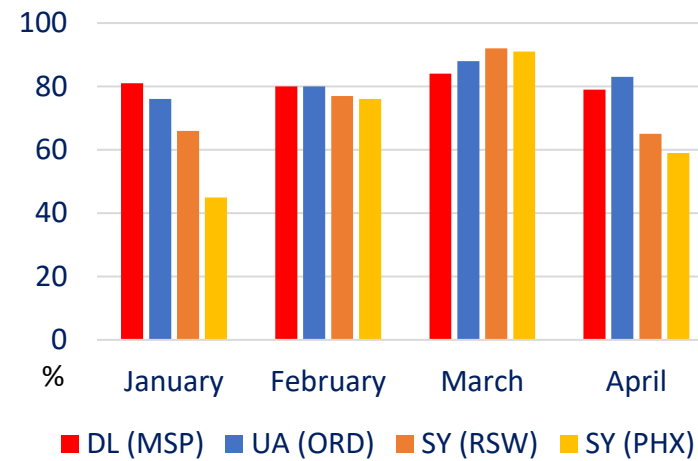


- YTD enplanements 5% (2019)
- April enplanements 78% (APR21)
- DL passengers 65% (APR21)
- UA passengers 15% (APR21)

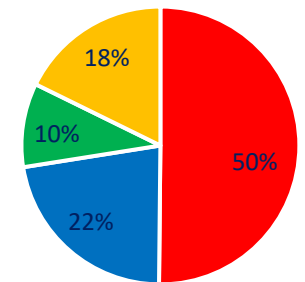
April Passengers by Airline



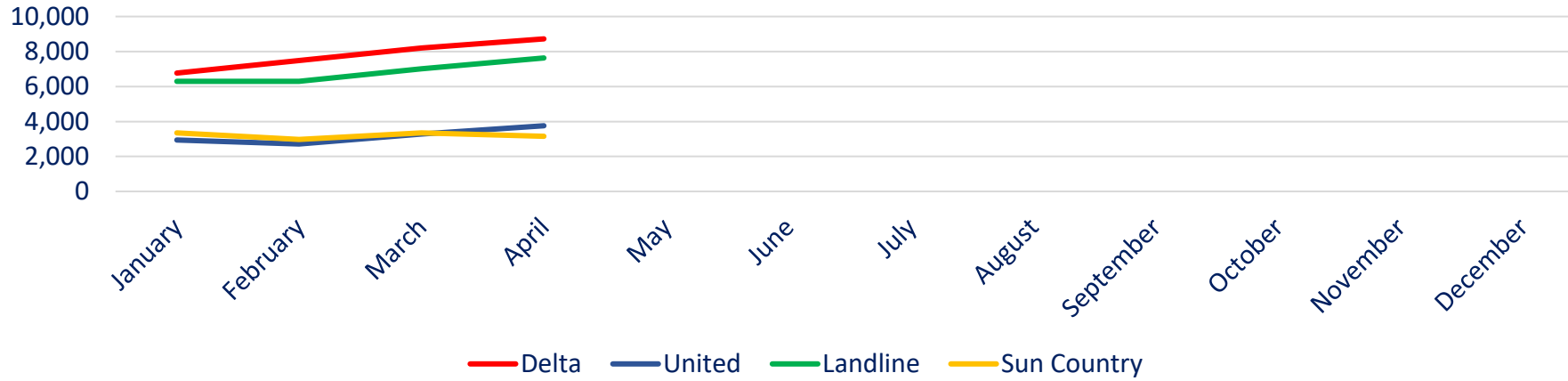
Load Factor by Route/Airline



Airline Market Share By Passengers

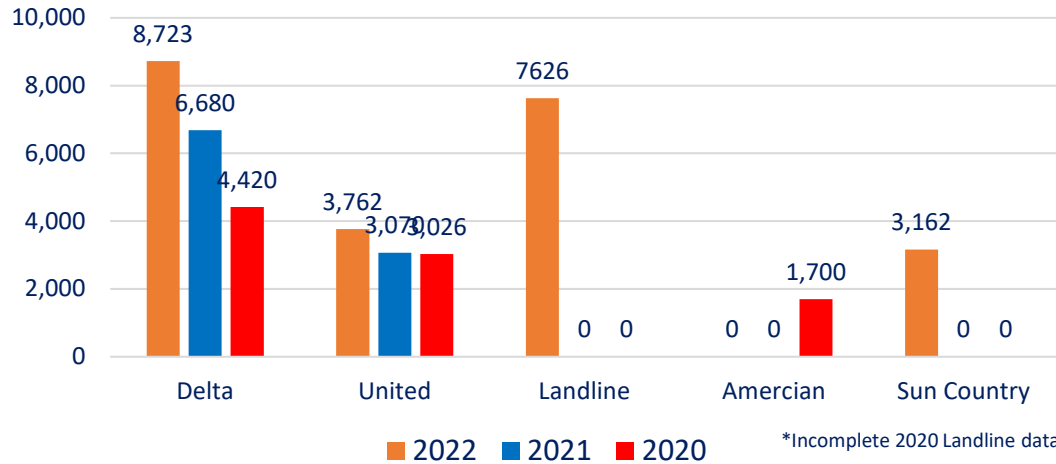


Total Seats

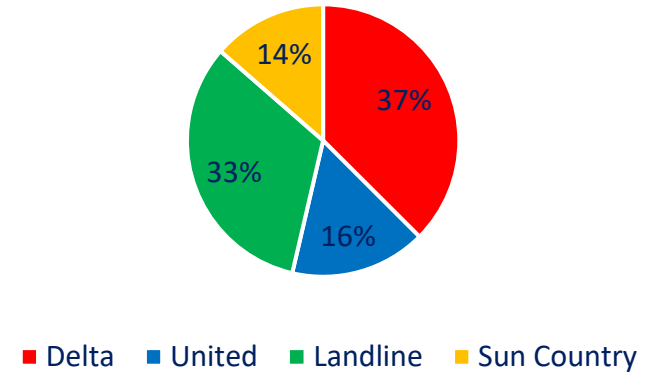


- DL 12% (APR21)
- UA 68% (APR21)
- 70% of total seat to MSP

April Seats by Airline



Airline Market Share By Seats



Regional Fare Benchmarking 4Q21

4Q21 Benchmarking: DLH versus other regional Airports

	Average Fare*	O&D Psgrs	% Change vs 2019		Carrier Share				
			Avg Fare	Psgs	AA	DL	UA	Other	
DLH	\$223	30,406	2%	(23%)	0%	68%	24%	7%	
MSP	\$168	2,231,521	(12%)	(20%)	9%	59%	6%	27%	
FAR	\$206	113,101	(7%)	(6%)	22%	30%	18%	29%	
ATW	\$180	93,196	(20%)	(0%)	18%	32%	24%	26%	
RST	\$268	23,764	7%	(49%)	39%	53%	5%	4%	
GFK	\$247	17,696	5%	(38%)	0%	78%	0%	22%	
MQT	\$216	13,771	(9%)	(1%)	38%	62%	0%	0%	
BJI	\$242	7,092	(3%)	(3%)	0%	99%	1%	0%	
BRD	\$245	4,937	(2%)	(4%)	0%	100%	0%	0%	
HIB	\$242	3,201	5%	(26%)	0%	100%	0%	0%	

* One way-trip excluding taxes and fees

*Source: Diio Mi O&D

**Comparing time periods above to the comparable 2019 period

Air Service News and Notes

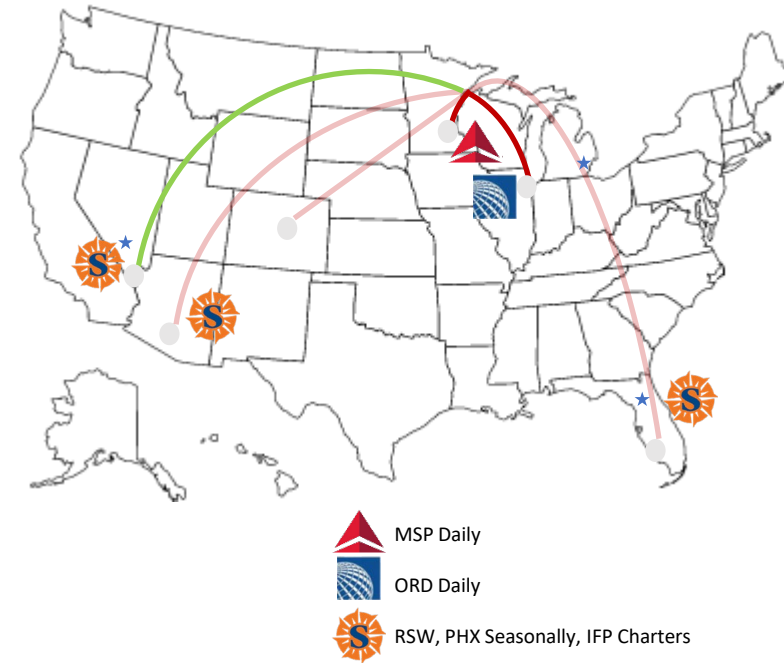
National Notes

- SY CEO supports Spirit/Frontier merger; says SY will remain independent
- MSP Looks to hire 700 new workers; job fair last WED; restaurants, retail, airline jobs and security staff
- Republic Airlines seeks exemption from 1,500h pilot rule to alleviate shortage
- Alaska Airlines announces 50 of its 1200 daily flights (4%) will be cancelled in May due to crew shortages
- Essential Air Service (EAS) discussed on next slide

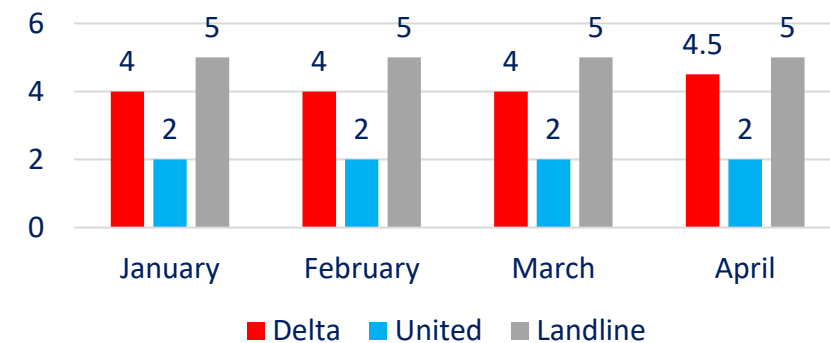
Local Notes

- AVG 23% of enplanements are Precheck at TSA checkpoint
- UA 2 freqs (126 seats) as of 1APR22
- DL 5 freqs (276 seats) select days of the week as of 1APR22
- SY 2 freqs per week to RSW/PHX season ended 25APR22

Route Map



Daily Frequencies by Airline



SkyWest Files Intent to Leave 29 Small Communities Served by the Essential Air Service Program



